



R20 Regulation

Subject code: C141PC1

TKR COLLEGE OF ENGINEERING AND TECHNOLOGY

(Autonomous, Accredited by NAAC with 'A+' Grade)

M.B.A I Semester Regular/Supplementary Examinations, March 2024

Management and Organizational Behavior

Maximum Marks: 70

Date: 04.03.2024

Duration: 3 hours

- Note:
1. This question paper contains two parts A and B.
 2. Part A is compulsory which carries 20 marks. Answer all questions in Part A.
 3. Part B consists of 5 Units. Answer any one full question from each unit.
 4. Each question carries 10 marks and may have a, b, c, d as sub questions.

Part-A

Answer all the questions

(5X4M=20M)

- 1 Define management and explain management process in detail.
- 2 Define decision making. Write about decision making process in detail?
- 3 Explain principles of organizing.
- 4 Explain group cohesiveness.
- 5 Discuss about theory 'X' and 'Y'.

Part-B

Answer All the following questions.

(5X10M=50Marks)

- 6 A) What are the Managerial Skills? Who should have more of conceptual skills.
B) Explain the principles of scientific management. [5+5]
OR
- 7 A) Explain the salient features of F.W. Taylor's scientific management.
B) Explain the Henry Fayol's principles of management. [5+5]
- 8 A) What are the various approaches to planning?
B) Explain steps in planning process. [5+5]
OR
- 9 A) What are the various Approaches to Decision making?
B) Explain the process of decision making. [5+5]
- 10 A) Define power. Explain different types of power.
B) Explain about mechanistic organizational structure? State its advantages & disadvantages. [5+5]
OR
- 11 A) List the similarities and dissimilarities between authority, power and influence.
B) Explain balance score card. [5+5]
- 12 A) Discuss the strategies to influence individual and group behavior.
B) Explain the factors determining personality. [5+5]
OR
- 13 A) Discuss the need to study perception in the organizational behavior.
B) Define organizational behaviour. What are its features? [5+5]
- 14 A) Explain different types of Leadership Styles.
B) Why is it essential to motivate your employees. Discuss. [5+5]
OR
- 15 A) Explain the concept of Trait theory and Social Cognitive Theory.
B) Explain Maslow's needs theory. [5+5]