



**R22 Regulation** **Subject code: D141PC1**  
**TKR COLLEGE OF ENGINEERING AND TECHNOLOGY**

(Autonomous, Accredited by NAAC with 'A+' Grade)

**M.B.A I Semester Regular/Supplementary Examinations, March 2025**

**MANAGEMENT & ORGANIZATIONAL BEHAVIOUR**

(MBA)

**Maximum Marks: 60**

Date: 10.03.2025

Duration: 3 hours

- Note:**
1. This question paper contains two parts A and B.
  2. Part A is compulsory which carries 10 marks. Answer all questions in Part A.
  3. Part B consists of 5 Units. Answer any one full question from each unit.
  4. Each question carries 10 marks and may have a, b, c, d as sub questions.

**Part-A**

All the following questions carry equal marks (10x1M=10 Marks)		CO No.	BTL
1.a)	Name the four primary functions of management.	CO1	L1
b)	What is a key characteristic of systems theory?	CO1	L1
c)	What is planning?	CO2	L1
d)	What are the main types of decisions in organizations?	CO2	L1
e)	What is organizational structure?	CO3	L1
f)	How are financial controls used in organizations?	CO3	L1
g)	What is perception?	CO4	L1
h)	What is group cohesiveness?	CO4	L1
i)	What are the key traits of effective leaders?	CO5	L1
j)	What does McClelland's Needs Theory focus on?	CO5	L1

**Part-B**

Answer All the following questions. (5X10M=50Marks)		CO No.	BTL
2	Discuss the different kinds of managers. (10M)	CO1	L2
	OR		
3	Discuss the evolution of management thought Classical theories. (10M)	CO1	L2
4	Discuss the different types of plans. (10M)	CO2	L2
	OR		
5	Explain the Decision-making Process in detail. (10M)	CO2	L2
6	a) What are the key factors to consider when designing an organizational structure? (5M)	CO3	L1
	b) What challenges do organizations face in modern organizational design? (5M)		L1
	OR		
7	What is benchmarking, and how can it help an organization improve its performance? (10M)	CO3	L1

8	Explain any three personality theories, and how do they help us? (10M)	CO4	L1
	OR		
9	What different types of groups exist in organizations, and how do they impact work? (10M)	CO4	L1
10	Explain different leadership styles. (10M)	CO5	L2
	OR		
11	Discuss the Valance Theory (Expectancy Theory) of motivation. (10M)	CO5	L2